



Schooner Group, Inc.

Arthur F. Sullivan

BUSINESS CONSULTING

Profile: Sole Proprietor operates an instruction service in several areas.

Issue: Client relies upon customers to track hours worked and classes taught. Client does not have a database of customers or an invoicing system.

Services Provided: We assisted our client in establishing a customer database, which includes course completion dates. We also assisted the client in establishing a cash management system and invoicing for services.

Return on Objective: Client is currently reviewing past invoices and has located lost revenues.