

## Schooner Group, Inc.

Arthur F. Sallivan

## **POINT OF SALE SYSTEM**

<u>Profile</u>: Small, single outlet, retailer located in tourist destination. Retailer caters to a specialty craft market by selling supplies, materials and equipment. Retailer also provides beginning to advanced instructional workshops.

<u>Issue</u>: Client uses a cash register for Point of Sale System, handwritten receipts for Inventory Control, and sign in book for Customer Database.

<u>Services Provided</u>: We conducted an analysis and research for a cost effective, integrated, computerized Point of Sale, Inventory Control and Customer Database. In addition, we are providing services for the successful preparation and implementation of the system.

**Return on Objective**: Retailer is realizing a weekly savings of 10 person-hours over previous system.